

February 4, 2020

BSE Ltd.  
P. J. Towers,  
Dalal Street,  
Mumbai – 400 001  
Scrip Code : 500378

The Manager  
Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block-G  
Bandra-Kurla Complex, Bandra (E),  
Mumbai – 400 051  
Scrip Code : JINDALSAW

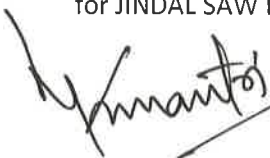
Sub. : Financial / Operational Highlights – 3<sup>rd</sup> Quarter/9 Months Results

Dear Sirs,

The Board of Directors of Jindal Saw Limited has approved the Unaudited Standalone and consolidated Financial Results for the 3<sup>rd</sup> quarter/9 Months ended 31<sup>st</sup> December, 2019. A copy of the highlights of financial and operational performance which will be circulated to the investor's community and other stakeholders is being sent to you for your reference and record.

Thanking you,

Yours faithfully,  
for JINDAL SAW LTD.



NARENDRA MANTRI  
CFO

Encl. : As above.



## JINDAL SAW ANNOUNCES Q3 & 9M FY20 RESULTS

**Demonstrates continued strong all-round performance**

**New Delhi, February 4, 2020**

Jindal Saw Limited, a leading global manufacturer and supplier of Iron & Steel pipe products and accessories with manufacturing facilities in India, USA, UAE (MENA) and Europe, today announced its unaudited financial results for the quarter and nine-months ended December 31, 2019.

Particulars	Q3 FY20 Rs in Million Unaudited	Q3 FY19 Rs in Million Unaudited	9M FY20 Rs in Million Unaudited	9M FY19 Rs in Million Unaudited
Total Income (\$)	27,484	23,988	77,763	71,464
Total Expenditure:				
Total Raw Material Cost	16,992	14,343	47,499	44,138
Staff Cost	1,627	1,448	4,845	4,362
Other Expenses (\$)	4,728	4,493	13,637	12,122
EBITDA	4,137	3,704	11,782	10,842
Financial Costs (\$)	1284	815	3,774	3,736
Depreciation	744	727	2,146	2,104
Profit before extra-ord. items, discontinued ops. and Tax	2,109	2,162	5,862	5,002
Exceptional Items – (Exp.)/income	(345)	-	(880)	-
Discontinued ops-profit/(loss)-Net of Tax	-	1	-	19
Profit before Tax (PBT)	1,764	2,163	4,982	5,021
Provision for Tax	567	661	(705)	1,546
PAT	1,197	1,503	5,687	3,475
<b>RATIOS</b>				
EBITDA to total income	15.05%	15.44%	15.15%	15.17%
PBT to total income	6.42%	9.02%	6.41%	7.03%
PAT to total income	4.36%	6.27%	7.31%	4.86%

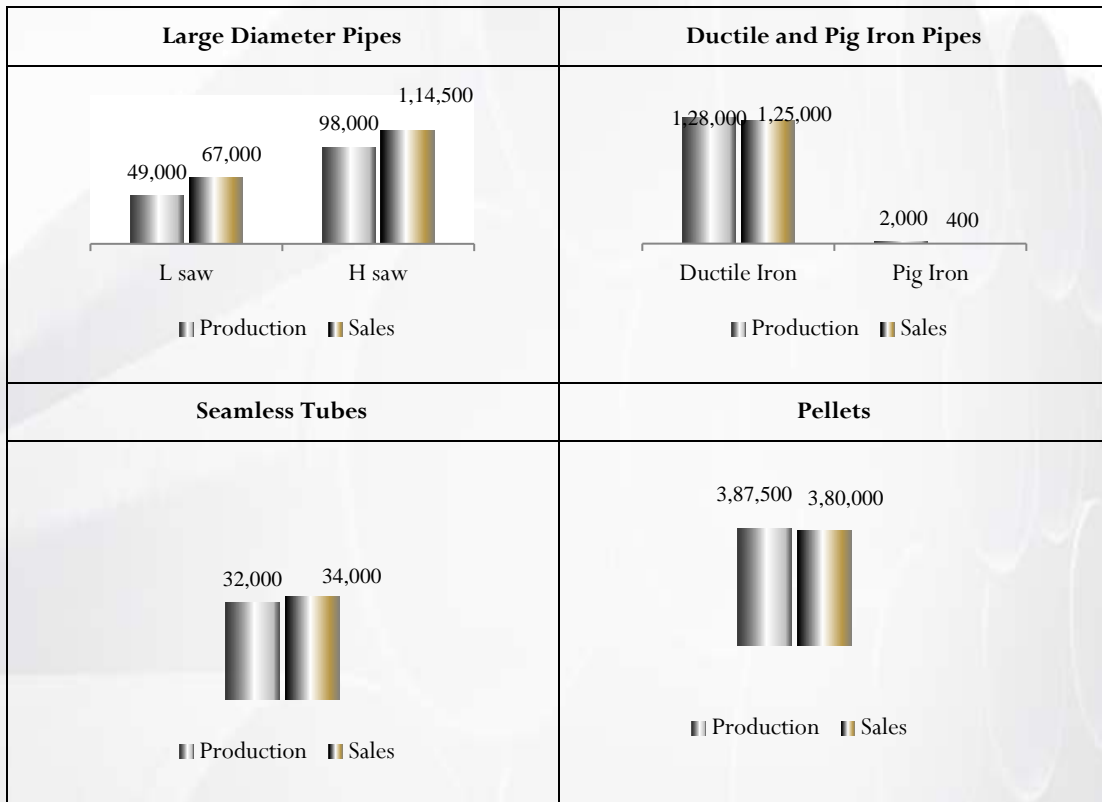
**Notes:**

(\$) Q3 of FY 2020 has seen depreciation of Indian rupee against USD. Total Income, other Expenses and Finance Costs are net of the impact of Foreign exchange fluctuations because of foreign exchange denominated items (borrowings, assets and liabilities).

The Company follows a policy and strategy of natural hedging of foreign exchange exposures.

## Operational & Financial Highlights

Production and Sales Tonnage (MT) break up for the quarter ended 31st December 2019



### Operational performance: Overall Productivity (Revenue Profile)

During the quarter ended 31st December 2019, Company produced:

- Pipes & pig Iron of app. 3,09,000 MT and
- Pellets - app. 3,87,500 MT

Pipes & Pig Iron production was higher in Q3 FY2020 (3,09,000 MT) as compared to Q3 FY2019 (3,00,000 MT). Pellet production is also higher in Q3 FY2020 (3,87,500 MT) as against Q3 FY2019 (3,63,000 MT).

### Performance of Iron & Steel Pipe Segment– Q3 FY2020: -

**Saw Pipe Strategic Business Unit:** The current order book stands at app. 6.56 lakh MT. The order book comprises of 2.89 lakh MT of L Saw and balance of 3.67 lakh for H Saw (H Saw orders are largely from the domestic water sector). During Q3 FY2020, Company produced app. 1.47 lacs MT pipe as compared to 1.27 Lac MT of Pipes (including pipes for job work) in Q3 FY2019 which corresponds to the planned production and delivery schedules.

**DI Pipes and Pig Iron Strategic Business Unit:** Operations were in line with the planned production in this Quarter, where Company has produced 1.30 lakh MT DI Pipe as compared to 1.28 Lakh MT in Q3 of FY 2019. The current order book stands at app. 4.64 lac MT of DI pipes.

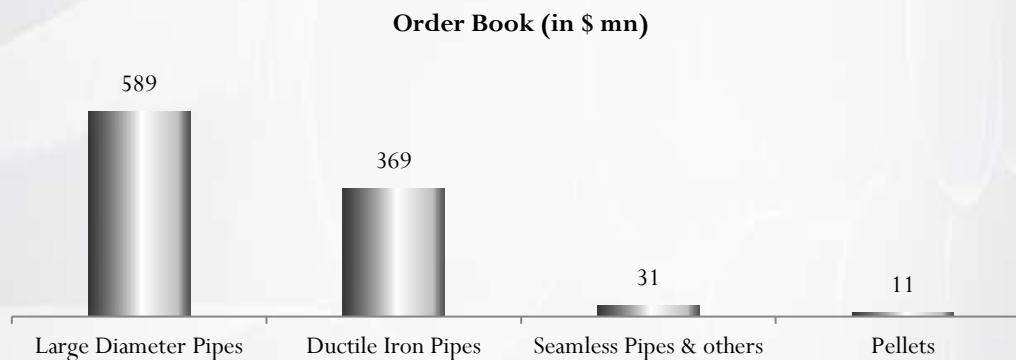
**Seamless Pipes Strategic Business Unit:** The performance of Seamless segment remained consistent where we produced 32,000 MT pipes as compared to 45,000 MT pipes in Q3 FY2019. The current order book stands at app. 28,000 MT.

**Iron Ore Mines and Pellet Strategic Business Unit:**

Due to improvement in the iron ore prices and steel demand in the market, operations in Pellet plant were at optimal level. The production in Q3 FY 19 was app. 3,87,500 MT from app. 3,63,000 MT in Q3 FY 19.

**Order Book Position**

- The current order book for pipes and pellets is app. US\$ 1000 million, the break-up is as under:



With volume of app. 1.24 Million MT (Pipes & Pellets), Order Book has a visibility of next 9-12 months. The orders for Large Diameter Pipes are expected to be executed in next 9-12 months and in case of Ductile Iron Pipes the same are slated to be executed over next 12-15 months or more. With improved investment scenario in India, the Company is working on new business opportunities and expected to get additional orders in phases. Total current order book includes export of app 30%.

**Financing and Liquidity**

As at 31st December 2019, net institutional debt of the Company (at standalone level) was app. Rs. 41,019 Million (~ Rs 41,154 Million in September 2019) including long term loans and fund based working capital. This includes Net working capital borrowings (short term) at 31<sup>st</sup> December 2019 of Rs 23,134 Million (~ Rs. 23,783 Million at 30th September 2019) and Long-term Rupee Loans / Rupee NCDs of Rs. 17,885 Million (~ Rs. 17,371 Million at 30th September 2019). Company is having sufficient working capital facilities to take care of increased business opportunities.

**External Credit Ratings**

The Company’s debt instruments are rated by CARE Ratings which has reaffirmed A1(+) rating for short term debt facilities and AA with “Stable Outlook” rating for long term debt facilities.

**Update on Arbitration matter of Jindal ITF Limited**

Jindal ITF Limited one of the subsidiaries of the Company has won an arbitral award allowing various claims to the tune of Rs. 1,891.08 crores plus interest and applicable taxes. During the arbitration process the subsidiary has received Rs. 356.31 crores against bank guarantees. At present the dispute is in High Court and under an order of the High Court, the defendant was required to deposit Rs. 500 crores in the High Court

which has been released to the subsidiary, in Jan 2020, against a bank guarantee submitted by the Jindal ITF to the High Court.

Based on the current status and the expert legal advice received, the Company is expecting a favorable outcome which would cover all the investments, loans and advances and consequently no adjustment has been made to the financial statements.

### **Status of New Projects / Capital Expenditures**

The Company is carrying out expenditures for increase in production / productivity, enhancement of the product range, quality and profitability etc. which would be covered by normal Capital expenditures

### **Outlook**

Water and Sanitation is one of the Aspirational Component in the Union Budget for Financial Year 2020-21. The Centre's flagship program “Jal Jeevan Mission” (JJM), aims to provide piped drinking water to all rural households by 2024. The same saw an increase of 15 per cent in the budget allocation for financial year 2020-21. It also laid down plans for the expansion of National Gas Grid to 27,000 km from the present 16,200 km. Currently, around 7,000 km of pipeline is under construction. Besides, the city gas distribution projects are expected to add several thousand more kilometres of steel pipeline.

The Union Budget 2020-21 recognizes the focus on the economic development through increased infrastructure capex along with the societal commitments. The infrastructure sector has the potential to kick start the economy, boost capex cycle, create jobs etc. Initiatives like expansion of national gas grid and piped water supply to households will boost demand of the pipe sector.

Jindal Saw Limited being the only Company having a diversified product range with multi-locational manufacturing facilities catering and supporting the growing infrastructure sectors like water, oil & gas as well as other industries like automobile and power, is set to grow with the growth in the Indian and Global economies. As a growth strategy, the Company is making conscious efforts to move towards adding more value-added products.

**-ENDS-**

### **About Jindal Saw Limited**

Jindal Saw (NSE – JINDALSAW, BSE - 500378) is a leading global manufacturer and supplier of Iron & steel pipe products and accessories with manufacturing facilities in India, USA, UAE (MENA) and Europe. Their customers include world’s leading oil and gas companies, water bodies as well as engineering companies engaged in constructing oil and gas gathering, transportation, power generation and other industrial applications.

The Company has a unique business model which in itself is diversified in terms of location, markets, products, industry and customers. This business model itself hedges various risks and allows the Company to operate and perform in most difficult economic and geopolitical scenarios. It is one of the largest exporters of Steel pipes out of India. Their business operations are highly structured with five strategic business divisions including SAW Pipes, DI Pipes & Fittings, Seamless and Stainless-Steel Pipes and Tubes and Mining & Pellets.

Jindal Saw had interests in various businesses including infrastructure business along with the core business of pipe through subsidiaries in India and overseas. In late 2014, the Company decided to remain in core business of Pipe and Pellets manufacturing and after the implementation of scheme of re-arrangement through a court approved process, they had demerged majority of non-core businesses.

**For more information, please visit <http://www.jindalsaw.com> OR contact:**

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#### ***Forward Looking Statements***

*This document contains statements that constitute “forward looking statements” including, without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to our future business developments and economic performance. While these forward-looking statements represent our judgment and future expectations concerning the development of our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations.*

*These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that we have indicated could adversely affect our business and financial performance. Jindal Saw undertakes no obligation to publicly revise any forward-looking statements to reflect future events or circumstances.*